

Job Reference: EP/GM/2020
Job Title: General Manager, Poland
Reports to: Operations Director in UK
Start Date: Spring / Summer 2020

Hanover Displays Limited is a worldwide, leading manufacturer of passenger information systems for the public transport industry. Over the past 35 years, Hanover has grown into a global business, establishing subsidiaries in continental Europe, the Middle East, North America and Australia and partnering agents in other overseas territories throughout the world. Growth has been achieved and sustained by reinvesting profits and controlling the entire business process from product design, full in-house manufacturing and test to after sales service, thus offering transport operators and vehicle manufacturers a comprehensive service. High quality product backed up by extended warranty and excellent customer service are central to Hanover's business approach.

EU Operational facility

A significant proportion of our business is exported to mainland Europe and we are now planning to further expand our manufacturing and logistics operation into central Europe, most likely southern Poland. We are seeking a General Manager to assist in establishing our European facility and to subsequently manage the operation.

The intention for this new European operation will be to manufacture and supply finished product to Hanover's EU customer base which comprises many hundreds of customers in virtually every EU territory, with an annual business value of more than € 25 million.

Hanover's UK operation will supply the new facility with component parts for final assembly and provide management oversight. The EU facility will be responsible for final assembly, product test and quality control and despatch to our European customer base.

To this end, the EU operational facility will need to integrate closely with our UK operations in terms of overall management processes, IT systems, operational practices and quality control.

Objectives of the General Manager Role	<ul style="list-style-type: none">• The initial remit for the General Manager role will be to help establish Hanover's EU facility and build the necessary staff base and infrastructure to run it.• Duties for the General Manager will include allocating budget resources, formulating policies, coordinating business operations, monitoring and motivating staff, managing operational costs, ensuring good customer service, improving administration processes, engaging with vendors, as well as hiring and training employees.• Beyond the establishment and management of the EU operational facility, we would expect the General Manager to develop relationships with the customer base and thereby generate new business and sales opportunities.
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Requirements:	<ul style="list-style-type: none"> • The successful candidate for this role should possess excellent communication skills, superior knowledge of business functions, most especially in a manufacturing environment and strong leadership qualities. • Degree level education or equivalent • Good knowledge of different business functions, particularly in a manufacturing environment. • Strong leadership qualities. • Excellent communication skills, and fluency in English and Polish • Highly organized. • Strong work ethic.
GM will be Responsible for:	<ul style="list-style-type: none"> • Establishment and management of a manufacturing facility • Overseeing daily business operations – working closely with Hanover UK, supplying the EU customer base and maintaining Hanover’s excellent reputation for quality and customer service. • Hiring, training and management of staff. • Analysing accounting and financial data. • Creating and managing budgets, providing financial oversight and control • Evaluating performance and productivity and improving operational efficiency • Researching and identifying growth opportunities. • Developing and implementing growth strategies. • Generating reports and giving presentations

Contact Information:

Email us with your CV including details of your qualifications, experience and availability at recruitment@hanoverdisplays.com